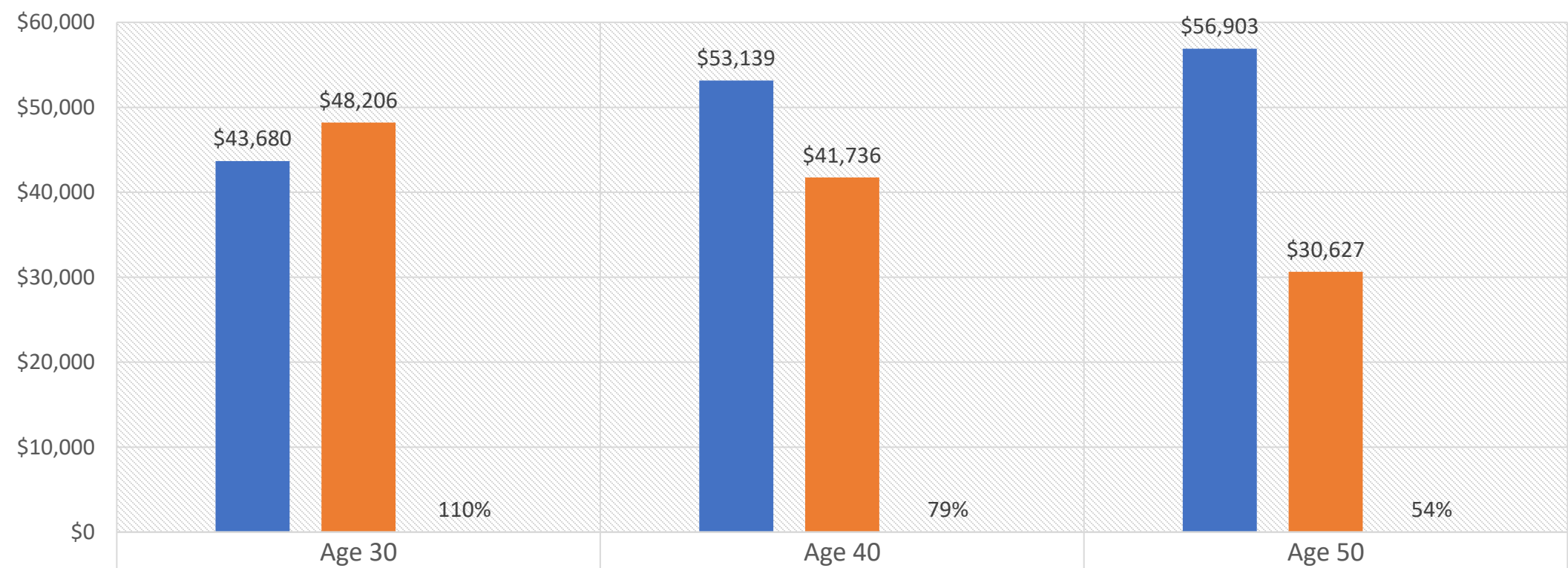


FINANCIAL COMPONENT: CASH VALUE

\$150,000 Whole Life Policy (Ages 30, 40 & 50)

Total Premium Paid vs. Guaranteed Cash Value Accumulated (At age 65)



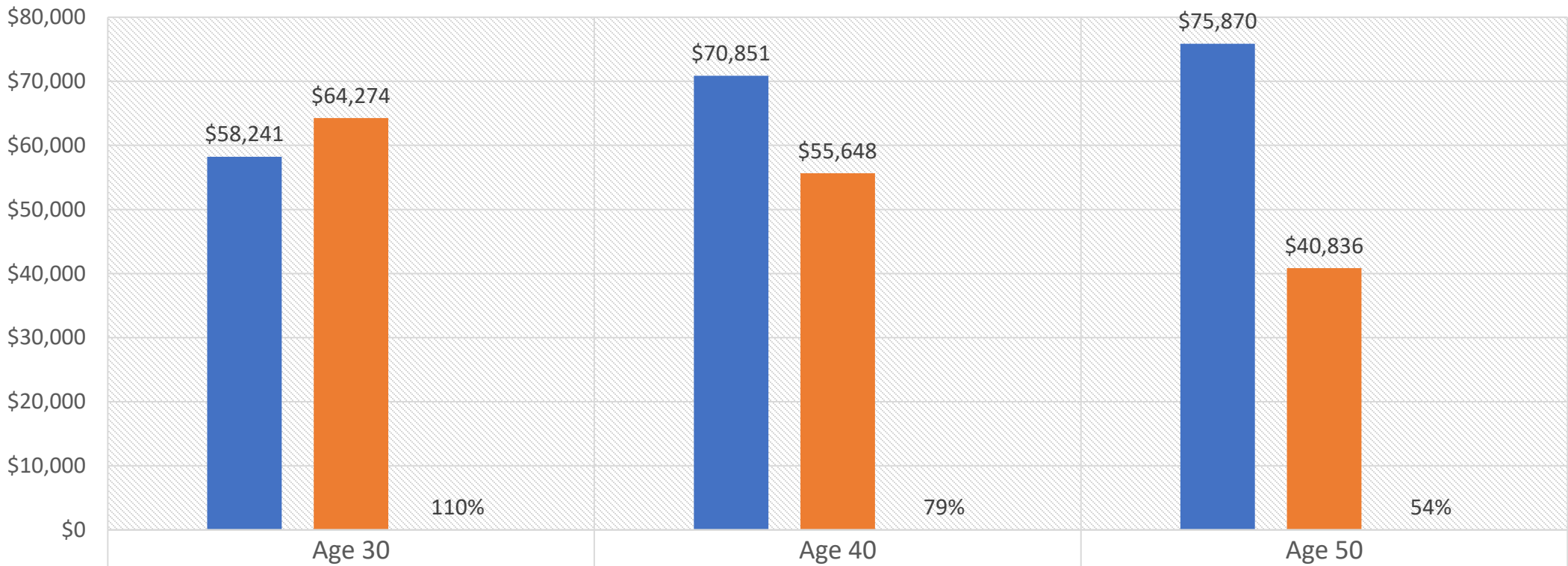
Total Premium Paid to 65	\$43,680	\$53,139	\$56,903
Guaranteed Cash Value	\$48,206	\$41,736	\$30,627
% of Invested Premium	110%	79%	54%

Total Premium Paid to 65 Guaranteed Cash Value % of Invested Premium

FINANCIAL COMPONENT: CASH VALUE

\$200,000 Whole Life Policy (Ages 30, 40 & 50)

Total Premium Paid vs. Guaranteed Cash Value Accumulated (At age 65)



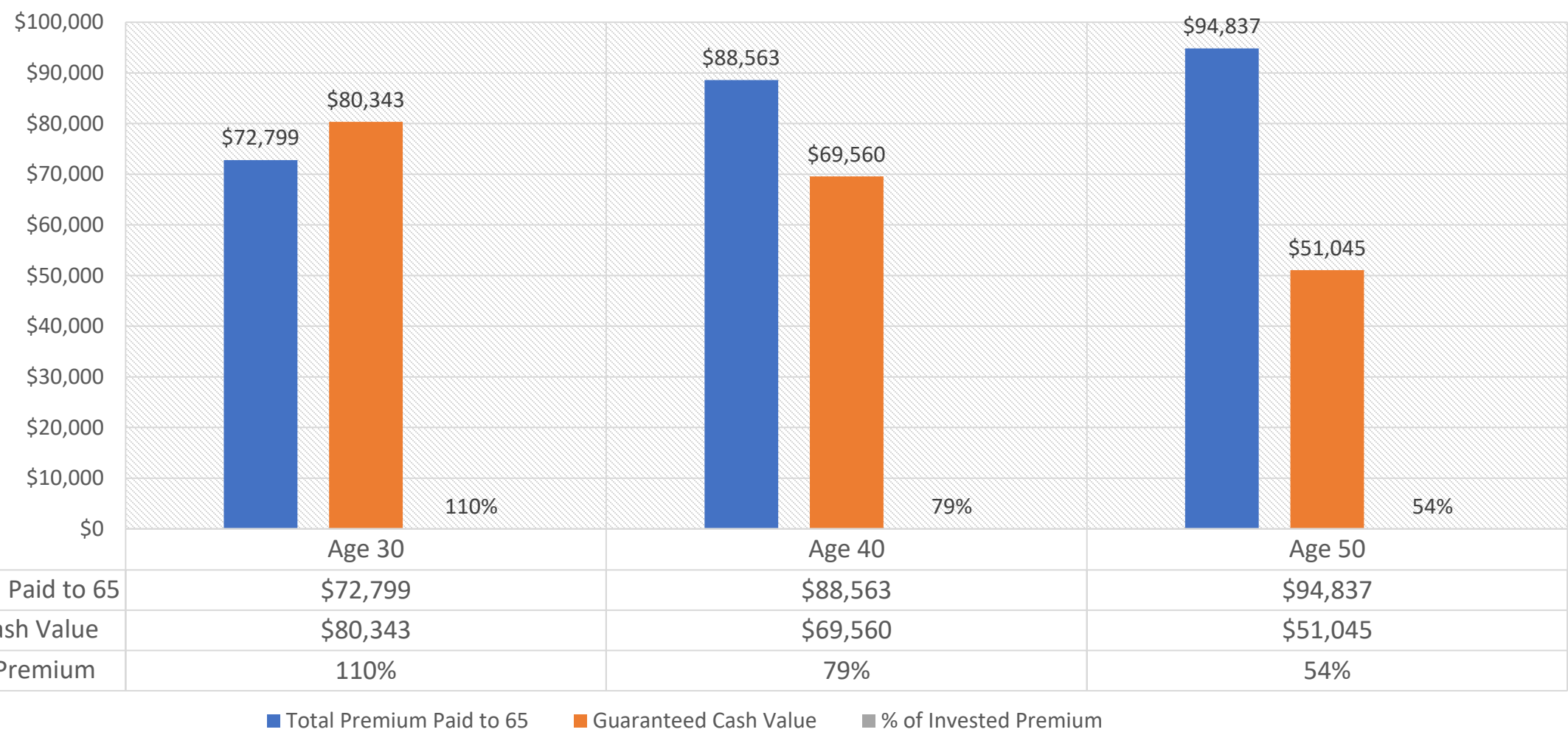
Total Premium Paid to 65	\$58,241	\$70,851	\$75,870
Guaranteed Cash Value	\$64,274	\$55,648	\$40,836
% of Invested Premium	110%	79%	54%

■ Total Premium Paid to 65 ■ Guaranteed Cash Value ■ % of Invested Premium

FINANCIAL COMPONENT: CASH VALUE

\$250,000 Whole Life Policy (Ages 30, 40 & 50)

Total Premium Paid vs. Guaranteed Cash Value Accumulated (At age 65)



Non-Forfeiture Options

If a certificate holder chooses to stop paying premiums*, they have three non-forfeiture options:

Reduced Paid Up (RPU)

- Cash value is used to provide a lesser amount of paid up whole life insurance
- Amount of benefit is determined by issue age, duration and smoker class at the time the option is exercised
- Riders are terminated
- Endows at age 121

- Reduced death benefit
- Same term

Extended Term Insurance (ETI)

- Cash value is used to provide term insurance at the base death benefit amount of the whole life policy
- Policy expires on a specified date based on issue age, duration and smoker class at the time the option is exercised
- Riders are terminated

Default NF Option

- Same death benefit
- Limited term

Cash Surrender Value

- Cash value is paid to the certificate holder as a lump sum
- Certificate and all riders are terminated

- Current cash value
- Insurance terminates

Distributions

Loans

- Available anytime there is sufficient cash value
- Minimum \$100*
- Loan interest rate is 8%*
- Policy may become overloaned and terminate if loan repayments aren't made
Certificate will lapse if outstanding loans plus loan interest exceeds the cash value of the certificate and a sufficient partial or full loan repayment is not made by the end of the grace period

Partial Surrender not available

Cash Surrender available as a non-forfeiture option (coverage terminates)